PRAIS · DECIDE · BEFORE YOU COMMIT

The independent business case for your S/4HANA decision, computed from your own data.

PRAIS reads exports from your SAP system and your operating figures, and writes a board-ready management report: the recommended route, the costed business case, the risk, your licensing position and what to do first. It does not implement and it does not sell the migration.

PRAIS · decide Before you commit | **Orchestra · run** While it runs | **Assure · prove** At each gate | **Sustain · drive** After go-live | **Independent AI Audit** For AI in your estate

WHAT IT DOES

The recommended route

Brownfield, selective (Bluefield) or Greenfield, scored from your estate. Owning it, RISE, staying on SAP and continuing on third-party support are compared as equals, with the triggers that would make you move.

A costed business case, with its risk

Investment, total cost of ownership and payback. Cost and schedule are shown as a range (P10, P50, P90) with a contingency, not one number, alongside the cost of doing nothing.

Your custom code, by what actually runs

Each custom object gets a disposition by a stated rule, shown on the row, from your usage data and your code-check results. Remediation scope follows use, and clean-core alignment is reported.

Fit-gap against SAP standard

Process by process against SAP's Simplification List, with effort estimated, and deep dives for finance and controlling, warehouse, materials, sales, production and quality, and master data.

Integrations and data

A disposition for each interface and integration technology, an object-by-object migration plan in waves (including what not to migrate), and a check that the data landed correctly.

Licensing and RISE

Your licence position built bottom-up from your own measurement, so you can negotiate against it. RISE cost and exit cost are modelled, with the exit cost labelled as a floor.

People, change and partner

Organisational and change readiness, who is responsible for what, a resource and team plan, rollout sequencing, and the questions to put to your implementation partner.

Value and the first 180 days

How the move becomes measurable value once live, each benefit with a KPI and an owner, and a prioritised 30, 90 and 180 day plan. It also reads whether your estate can use SAP's business AI.

WHAT IT DOES FOR YOU

A decision you can defend

Every figure traces to an input you supplied and a rule we can show. The same inputs always give the same report, and there is no language model in the verdict.

Pay to move only what is used

Usage-based remediation scope means you are not paying to migrate code nobody runs. A usage file covering less than 90% of your custom code is treated as a sample, never scaled up.

Negotiate from evidence

Your licensing and RISE position comes from your own numbers, so the conversation with SAP starts from your data, not theirs.

One picture for everyone

The board, finance, your consultants and SAP read the same independent evidence. Staying is a genuine option in the comparison, because Roltrader does not sell the migration.

PRAIS: what it reads, what you receive, and what to know.

WHAT IT READS

- **Seven read-only exports** from your SAP system: custom code, usage, interfaces, volumes, data quality, system profile and process figures.
- **Optional extras:** your SAP Readiness Check output, your licence and contract position, and your latest annual report or board pack.
- **Operational and people facts** that you supply, for the readiness reading.
- **Partial returns are fine.** What you do not return stays as you stated it and is labelled as supplied. What you do not supply reads Not captured.

WHAT YOU RECEIVE

- **A board-ready management report**, assembled from the sections your data supports. A section with no data does not appear.
- **A one-page board decision** at the front.
- **A coverage log** showing what was measured, what was supplied and what was not captured.
- **A readout** where we walk the sponsor and your team through the findings and the options. You keep the report whatever you decide.

HOW IT FITS WITH THE OTHER PLATFORMS

- PRAIS is the start. If you proceed, its business-case baseline and object map are passed on as evidence files to **Orchestra**, which uses them to gate the early stages.
- The committed business-case value is carried forward so **Sustain** can measure whether the value held against the number the board approved.
- It stands alone. You can take the report and use it with your own consultants without buying anything further.

What it is not, and what to know

- **Not a quote or a guarantee.** The business case is a modelled estimate with a range and stated assumptions.
- **A reading of your estate, not of your strategy.** It does not judge whether a requirement you have stated is the right one. It shows what the data supports.
- **Point in time.** It reflects the exports you supply on the date you supply them. There is no live connection to your SAP systems.
- **Not a delivery partner.** Roltrader does not implement and signs nothing. Your accountable executives decide.

QUESTIONS WE ARE USUALLY ASKED

How is it different from a consultancy's assessment?	It is computed from your own data by fixed rules, shows the rule behind each figure, and is independent of whoever will deliver the work.
Can we see which usage data is needed?	Yes. The exports checklist lists the seven files. Usage is the most valuable one and should span at least 12 months.
What if our data is incomplete?	The report still runs. Gaps are shown as supplied or Not captured, and nothing is estimated to fill them.

How to start. Speak with your Roltrader partner to agree scope. Scope and terms are confirmed in writing before any data is shared. Have a sponsor and an SAP contact in mind, and the exports checklist follows. roltrader.com